

IS YOUR HOME FIT TO SELL?

Air Quality / Odour / Pets / Holidays



Air quality, odour, pets and holiday decorations can determine whether or not buyers will make an offer on your home. Most people do not think about these but they are an important part of preparing your home for sale. Buyers want to envision themselves living in the house, and if the home is not presented in a manner that will allow them to do that easily, most buyers will move on.

Air Quality

- ☐ Check for mold, mildew or water damage and have it repaired.
- ☐ Depending on what year your house was built, have your house checked for asbestos and lead paint.
- ☐ Inspect your smoke and carbon monoxide detectors and replace if needed.

Odour

- ☐ Avoid cooking with strong seasonings and foods that have a lingering smell.

Pets

- ☐ Remove your pets while the house is being shown.
- ☐ Remove any signs of the pets (e.g. food and water bowls, toys, litter box, leashes).
- ☐ If your pets must stay in the house, hide any sign of the pet during showings.
- ☐ Keep the litter box out of sight and clean daily.

Holidays

- ☐ If your home is for sale during a holiday, decorate using items that are simple and nondenominational.
- ☐ Any holiday specific decorations need to be removed immediately after the celebrations.

To receive a complete **Fit To Sell Kit** featuring
10 home staging video clips contact your RE/MAX Agent.

